



## Export Sales Module

In LumberTrack, "Export" functionality covers the sale and movement of goods that are shipped via a vessel outside of continental North America across International boundaries.

The documentation required when moving goods between countries becomes increasingly complex and the design of the export module is purposely done to ensure that the data elements required for that documentation is captured and available for printing.

LumberTrack supports two variations of export functionality:

**Regular Export functionality:** Facilitates the basic capture of export related information required to print on documents but does not have any capability to manage vessel space or bookings. An 'Export' tab is available on the sales order to allow storing of information regarding to the booking and voyage related to the order.

**Enhanced Export functionality:** Facilitates the management of space (bookings) on vessels, movement and flow of goods through terminals and docks for those bookings as well as a Letter-of-Credit module that allows capture of the details of a particular letter-of-credit and allows monitoring of the sales and shipments made against that letter-of-credit.

The following sections describe the Enhanced export functionality:

### Voyage Management Functionality

- This module allows the user to define a voyage with the shipping company.
- Specify the various load ports and terminals as well as the various discharge ports associated with the voyage.
- Details of estimated arrival, sailing, load and cutoff dates.
- Bookings of space on each voyage can be recorded and then managed as orders are lined-up to the bookings.
- To-be-determined booking support is available to manage space requirements prior to committing to booking.

### Vessel Rate Functionality

The Vessel Rate functionality module allows the user to record rates between load and discharge ports, countries, etc. Rates can be for container or breakbulk and be specified by vendor (carrier). These rates can be automatically pulled into vessel shipments when specified.

### Letter-of-Credit Functionality

This module allows the user to record details about specific letters-of-credit received from customers including the recording of consignee names and addresses, notify parties names and addresses, and notes in addition to details on the financial aspects of the letter-of-credit. By associating an order to a letter-of-credit all of the details of that letter-of-credit are made available for any documents associated with the order so the information does not have to be repeated on each order.



## Sales Orders

- Records details such as the contract period, load ports and discharge ports desired as well as whether the order is being shipped under 'Container' or 'Breakbulk' bookings.
- Locate and associate the order to an existing booking that can accommodate the order.
- View bookings associated with the order items and maintain those bookings by moving them to other bookings or even splitting an order item into two to facilitate spreading the booking over multiple voyages.
- Record container information for the current order.

## Shipping

- Facilitate the movement and monitoring of goods through a dock and onto the vessel by using the booking number.
- Record container details on either the order or shipment.
- 'Vessel Build' functionality is provided to facilitate the automatic creation of the vessel shipment and associate all order/items having goods at the dock location for the bookings on that vessel. If the goods at the dock are tagged, the appropriate tags for each order/item will be assigned to their original order.
- When vessel rates have been defined in the Vessel Rate module, those rates can be automatically assigned to the vessel shipment when it is built.

## Export Documentation

Support is provided for providing, for customs purposes, combined ocean bills-of-lading and combined invoices. In addition to the normal domestic documentation, support is provided for the production of inspection certificates, Ocean Bill of Lading and Packing Lists.

## Reporting

lumberTrack's Quick Answer List (QAL) functionality coupled with the ability to design your own screens, control the data being displayed on those screens and then pull the data directly into your clipboard or Excel provides a very powerful toolset to allow you to easily analyze export sales, shipments, inventory positions at docks, etc.

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