



lumberTrack™

Case Study



Tolleson Lumber Co.

Tolleson Lumber Co. is one of the largest independent Southern Yellow Pine lumber manufacturers in North America. Located in Perry, Georgia, Tolleson produces 200 million board feet (MBF) of bright lumber at its two sawmills. Serving customers throughout the Northeast, Midwest and Southeast US, they have earned a reputation for efficiency, dedication and strong commitment to customer service.

Tolleson implemented Progressive Solution's lumberTrack for inventory control and logistics handling in its three facilities. Joe Kusar, VP & GM of Tolleson Lumber, spearheaded the project to investigate and implement a new lumber management system. Kusar explains, "We had a disappointing experience with our previous system. The sales manager from the sawmill and I went looking for something else. Our primary motivation was to have an accurate inventory count."

Tolleson selected lumberTrack from Progressive Solutions. Accurate inventory counts are central to the inner workings of lumberTrack, which tracks inventory from procurement through all stages of production and into shipping. lumberTrack's integrated modules automatically update inventory levels and its value as sales orders, production work orders, and shipments are processed—thereby streamlining operations, automating the paperwork and displaying critical business information to employees in all areas of the company.

Tolleson also requested two custom features be implemented with lumberTrack: one module mirrors Tolleson's forecasting model, the second module interfaces to production equipment's programmable logic controllers (PLCs). The software has been in operation at Tolleson since December, 1999 and was upgraded in 2008. Joe confirms that it has streamlined their operations and provides them with the accurate inventory information needed to operate their business. "Our sales and administrative people have said (the newer version) has really reduced the time for order entry and end of day reports, and invoicing." He adds, "I like the software. It's fast and reliable." However, Joe is equally impressed with the high caliber of people from Progressive Solutions that he worked with during the evaluation, business process review, implementation and support of the lumberTrack system.

"I think highly of the people at Progressive Solutions," Joe comments. "They have a professional approach, they understand the lumber business, and they meet their commitments." ■

LOCATION	Head Office Perry, GA
MILL LOCATIONS	Preston and Perry: reman facility in Perry
WEBSITE	www.tollesonlumber.com
FOUNDED	1919 and incorporated in 1948. Family owned business
EMPLOYEES	260
SPECIES	Southern Yellow Pine
PRODUCTION	225 MBF annually
SPECIALTY	MSR (Machine Stress Rated Lumber) from sizes 2x4 through 2x12
USERS	lumberTrack - 26 Users
PSI SOFTWARE	Tag Track, lumberTrack
PSI IMPLEMENTED	December 1999



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—Joe Kusar, Vice President & General Manager

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