

Rent Track™

Giving your rental business a whole new world of opportunities

Rent Track is a comprehensive rental management system, tailored to work seamlessly with bisTrack and MS Dynamics GP (Great Plains) to offer building materials dealers with significant rental business an integrated solution for their business and financial management needs.

Rent Track is powered by inspHire's Corporate Edition (www.insphire.com), cutting-edge rental management software designed for large-scale implementation. Like bisTrack, it has a Microsoft SQL Server architecture and Windows user interface, so it is high-performance software that is incredibly easy to use. As inspHire's North American partner, Progressive Solutions has worked closely with its software developers to create the seamlessly interfaced Rent Track rental management add-on for bisTrack.

Key benefits of Rent Track include:

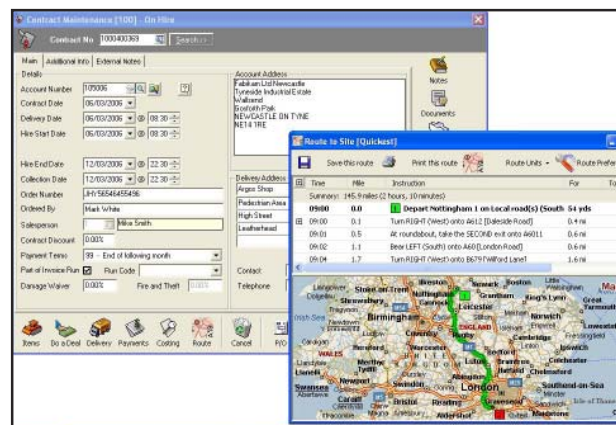
- 1. Comprehensive, best-of-class solution.** You'll be hard pressed to find a more comprehensive, cost-effective system for your business. With extensive rental and asset management functionality, high performance and incredible ease-of-use, Rent Track is an excellent value.
- 2. Integrated with bisTrack.** For utmost flexibility and control over your operations, Rent Track and bisTrack work together to manage the different parts of your business, while allowing seamless interaction between each other and your MS Dynamics GP (Great Plains) accounting system.
- 3. Single supplier responsibility.** As a Progressive Solutions product, Rent Track comes with the same user training and support, ongoing "evergreen" enhancement program and responsive customer service you've come to expect with bisTrack. You still have only one number to call.

What Rent Track can do for your business

Rent Track is rental and asset management software tailored for the needs of building materials dealers with significant rental business. We know that no two companies are exactly the same, so we'll work with you to analyze your structure and processes to create the most powerful and comprehensive enterprise rental management system you've ever experienced.

User-friendly navigation

- ▶ Built on Microsoft Windows technology and SQL database
- ▶ Comprehensive yet intuitively simple to use
- ▶ Instant access to all information using drill-down functionality
- ▶ Multitasking so you can have several windows open at once
- ▶ Direct document and report email functionality
- ▶ Multicriteria searching to quickly find information
- ▶ Easy-to-use, in-depth electronic help manual



Easy rental contract creation, with route planning from one simple screen

software to power your business

Stock and asset management

- ▶ Easy and efficient control of your rental stock levels independent of your inventoried stock, with the option to use FIFO, standard or average costing
- ▶ Ability to view rental stock level and availability by branch and region
- ▶ Full item history since every rental stock transaction is recorded, including stock count adjustments, losses, sales, branch transfers and purchases
- ▶ Ability to move inventory stock to rental fleet automatically, creating the fixed assets and generating ledger entries accordingly
- ▶ Comprehensive asset register and asset analysis
- ▶ Unavailable rental stock warnings and regularly shortage updates as stock moves
- ▶ Advance bookings support with easy forward-planning rental stock tracking

The screenshot shows a 'Stock Quick View' window with a table of items. The table has columns for Item Group, Description, Status, Depot, Qty, and Location. Below the table, there are sections for 'Details: Contracts' and 'Summary'.

Total rental stock control from a single screen

- ▶ 2-stage branch transfers to track dispatch and receipt
- ▶ Enhanced customer discount structures
- ▶ Item service schedules and maintenance plans
- ▶ Ability to charge by meter reading and predictive meter reading
- ▶ Test certification production routines with reminders and warnings for items out of test certificate period
- ▶ Employee and resource management
- ▶ Advanced easy-to-use stock count routines and automatic entries for variances
- ▶ Global updates to adjust rates and prices against all items for annual increases, as well as to amend descriptions and other stock information in one operation
- ▶ Geographical view of where your equipment is, using Microsoft MapPoint technology

- ▶ Photos of items for identification purposes, as well as documents such as spare parts drawings

Rental contract processing

- ▶ Easy creation of the documents you need: rental contract, return receipt, purchase order, exchange note, credit note or invoice, and more

The screenshot shows a 'Contract No. 1000400363' window. It includes fields for Account Number, Contract Date, Delivery Date, Hire Start Date, Hire End Date, Collection Date, Order Number, Order By, Salesperson, and Contract Discount. Below this is a summary table for contract 1000400363.

Item Number	Description	Type	Del Date	Hire Date	Rate	Quantity	Storage
1000400363	Scanner L&R 7Mtr	Hire	06/03/2006	06/03/2006	150.00	1.00	100
1000400363	Boom L&R 7 Mtr	Hire	06/03/2006	06/03/2006	90.00	1.00	100
1000400363	Flag	Hire	06/03/2006	06/03/2006	2.00	100	100

Simple view of items on a contract with their accessories

- ▶ Estimate creation, with easy conversion to rental contract
- ▶ Easy invoice generation and journal entry when stock is returned, supporting continuous invoice runs
- ▶ Simple-to-control damage and loss charges, including automatic letter production to inform customers of the loss or damage upon rental receipt, and automatic creation of invoices
- ▶ Damage codes to allow analysis of types of damage and assist with business decisions
- ▶ Daily operations diary giving full control of stock picking, allocation, dispatches and collections

The screenshot shows an 'Operations Diary' window for Tuesday 4 April 2006. It contains a table of operations with columns for Time, Prov, Type, Document, Description, Site, Status, and Document Type.

Time	Prov	Type	Document	Description	Site	Status	Document Type
17:00	Yes	Col	1000400364	Collection	Trafford Centre, Manchester M4 5	On-Hire	Hire Contract
17:00	Yes	Col	1000400365	Collection	Chelsea, LONDON SW3 1WE	On-Hire	Hire Contract

The next entry is for Wednesday 5 April 2006:

Time	Prov	Type	Document	Description	Site	Status	Document Type
09:00	No	Del	1000400370	7.5 Tonne Flat Back No 11 Grinkaby, N E Lincs DN34 4PP		Allocated	Hire Contract
			00500	8Mtr Secure Store		Hire	

Operations Diary shows Deliveries and Collections to easily manage your rental desk

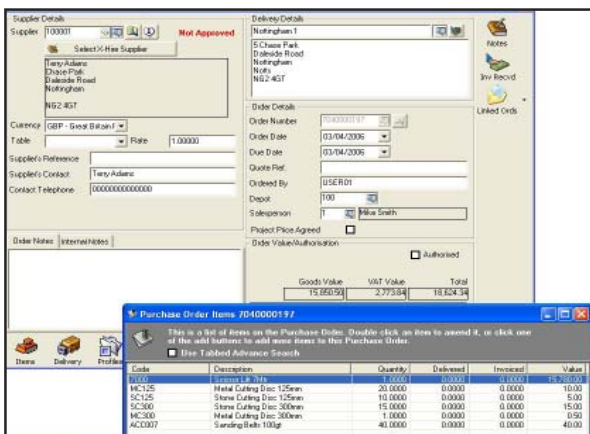
- ▶ Flexible rate calculation and rate-charging engine: hourly, daily, weekly, monthly, quarterly, annually or a mixture of all
- ▶ Cash-based rental management, with full transaction history by customer
- ▶ Labor and timesheet charging allowing for overtime, travel and expenses charging, including hourly cost analysis
- ▶ Rental rates by branch, region, customer or a combination
- ▶ Rate variance tolerance levels for each item type to prevent large discounts being given

Fast rentals and returns

- ▶ Super-quick, couple-of-clicks rental/return processing
- ▶ Multistage enhanced rental return capabilities to support partial returns
- ▶ Ability to clear multiple rental contracts from one site at the same time

Purchase order processing

- ▶ Comprehensive purchasing system for your rental business including automatic rental stock and fixed-asset creation



Purchase Order Processing controls ordering of consumables, rental stock and assets

- ▶ Automated stock re-order process as stock falls below a predefined re-order level
- ▶ Supplier pricing to allow multiple suppliers to be recorded against an item with order details including price, lead time and minimum order levels
- ▶ Consignment stock support
- ▶ Purchase requisition functionality

Sales order processing linked to bisTrack

- ▶ Easy creation of estimates, special quantity discount and customer prices
- ▶ Stock allocation functionality

Order No.	Account	Name	Their Ref	Date	Run Code
1000400039	105003	Fabrikam Ltd Wandsworth	HV57993214	03/04/2006	TEST
1000400040	105004	Fabrikam Ltd Walton on Thames	95290GHT	28/03/2006	TEST
1000400041	105013	Southridge Video Ltd	TBA	03/04/2006	TEST
1000400042	105006	Fabrikam Ltd Newcastle	Verbal	03/04/2006	TEST
1000400043	105014	Vieux Francois	Mark	03/04/2006	TEST
1000400044	105001	Talispin Toys Ltd	Mr Spin	03/04/2006	TEST

Sales Order Processing controls all rentals converted to sales, and automatically links with bisTrack AR to record the sale

- ▶ Simple conversion to bisTrack sales orders with automated accounts receivable entry if customer buys rental equipment

Finance and accounts

- ▶ Seamless, real-time links into bisTrack Advanced Account Receivable and Microsoft Dynamics GP® (Great Plains®) accounting and financial management application
- ▶ Journal entry posting directly to accounting software to update sales ledger, purchase ledger and general ledger
- ▶ Accounts Receivables credit management features to automatically flag issues such as overdue accounts and credit holds
- ▶ Detailed cash-based rental management process
- ▶ Cash register balancing
- ▶ Fixed asset register that controls depreciation, keeping the current asset value up-to-date, and creates all ledger postings automatically
- ▶ Item rental income and cost analysis
- ▶ Consolidated invoicing capabilities at site, job and customer levels
- ▶ Foreign currency support
- ▶ Extensive project, contract and sales-order costing
- ▶ Controlled credit note request document creation and authorization process
- ▶ Individual payment terms attributed to specific contracts as well as customers
- ▶ Prompt settlement discount functionality
- ▶ Warnings against customers over their credit limits. Checks can also include miscellaneous charges and costs

Advanced reporting and management information

- ▶ Over 200 standard reports and documents
- ▶ Operational, financial and business reports

- ▶ Easy export to Excel and Word
- ▶ Revenue forecasting
- ▶ Custom report generation with Crystal Report writer
- ▶ Vital insight into your business that helps you plan for the future
- ▶ 360-degree reports: analyze business data from every angle
- ▶ Emailing of documents and reports directly from within Rent Track

Contract	Item Number	Description	Rate	Hire Start	Hire End	Collector D.	Status
100040176	0465	Bike Service	12.00	06/10/2006	26/05/2006	26/05/2006	1 ✓ On Ho
100040176	AC2015	Pay	0.00	06/10/2006	26/05/2006	26/05/2006	2 ✓ On Ho
100040284	0465	Bike Serv	12.00	06/10/2006	26/05/2006	26/05/2006	1 ✓ On Ho
100040284	0629	3 Item Inspe	7.00	01/02/2006	26/05/2006	26/05/2006	1 ✓ On Ho
100040284	617100	Travel Svc	60.00	01/02/2006	26/05/2006	26/05/2006	1 ✓ On Ho
100040345	0465	Coffee Serv	45.00	14/05/2006	14/05/2006	14/05/2006	1 ✓ On Ho
100040229	AP001	Access Pass	4.00	23/05/2006	23/05/2006	23/05/2006	1 ✓ On Ho
100040284	0675	Service L	100.00	06/05/2006	12/05/2006	12/05/2006	1 ✓ On Ho
100040284	AC2015	Pay	0.00	06/05/2006	12/05/2006	12/05/2006	2 ✓ On Ho

An easy-to-read Customer view allows access to all customer-related rental information

Advanced features

Report scheduler

- ▶ Automatically sends any report to a predefined list of recipients within your business and beyond

Business alerts

- ▶ Allows you to effortlessly keep a watchful eye on what's happening in your business
- ▶ Sets up alerts on major deals, so the people who need to know get to know, instantly

Information capture

- ▶ Captures information on lost rentals enabling you to identify weak spots and highlight opportunities for strengthening
- ▶ Reason codes allow analysis as to why estimates have been lost, contracts cancelled and credits raised

Enhanced security features

- ▶ Includes branch-level security access control and audit trail of actions carried out within the system by who, when and what
- ▶ Enhanced user security controlling system access and report generation

Additional modules

- ▶ **Web Portal** allows you to do business online 24/7, enabling your customers direct access to account information, reducing your admin costs
- ▶ **Workshop*** for all aspects of maintenance and spare parts allocation
- ▶ **Transport Logistics** is a unique logistics management system using simple interactive colored-tile mapping to calculate best delivery options giving clear time and money savings
- ▶ **Secure Plus** asset tracking using GPS technology to keep a virtual eye on item location and performance
- ▶ **Mobile Working** using mobile phone technology in conjunction with pocket PCs to advise drivers of new jobs, confirm deliveries and collections, and signature capture. Captures information real-time and feeds back to your main Rent Track system. Includes photo capture capabilities for damaged items.
- ▶ **Bar-coding / RFID** for speedy rentals and returns, stock allocations and stock counting
- ▶ **Manufacturing*** for building and selling your own equipment including a bill of materials
**Included as standard*

Strong third-party integration

- ▶ CRM Applications (Customer Relationship Management)
- ▶ Construction Job Costing
- ▶ MapPoint
- ▶ Excel
- ▶ Word
- ▶ PAT Testing Equipment